

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	3,458,394	3,660,849	106
1a	Revenues from domestic market	926,319	965,716	104
1b	Revenues from foreign markets	2,532,075	2,695,133	106
2	Cost of goods sold	2,017,349	2,007,452	100
3	<b>Gross Profit</b>	<b>1,441,045</b>	<b>1,653,397</b>	<b>115</b>
4	Administrative Costs	208,917	203,444	97
5	Sales and Marketing Cost	814,011	878,798	108
6	Provisions	0	0	0
7	Other operating revenues	197,920	123,207	62
8	Impairment and Other operating Costs	153,123	154,647	101
9	<b>Operating profit</b>	<b>462,914</b>	<b>539,715</b>	<b>117</b>
10	Total Financial Revenue	0	0	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	0	0	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	14,415	17,482	121
11a	Financial expenses from interests and exchange rate losses	14,415	17,482	121
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>448,499</b>	<b>522,233</b>	<b>116</b>
13	Net Profit from Discontinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>448,499</b>	<b>522,233</b>	<b>116</b>
15	Corporate tax	41,067	46,751	114
16	<b>Net profit</b>	<b>407,432</b>	<b>475,482</b>	<b>117</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>407,432</b>	<b>475,482</b>	<b>117</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>407,432</b>	<b>475,482</b>	<b>117</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	3,458,394	3,660,849	106
2	Other operating revenues	197,920	123,207	62
3	Changes in inventories of finished goods and work in progress	176,780	73,224	41
4	Cost of trading goods sold	393,886	394,314	100
5	Cost of consumed materials and other supplies	979,037	865,750	88
6	Cost of materials, spare parts and other inventory sold	37,419	25,093	67
7	Services	197,954	153,338	77
8	Other Expenditures	608,262	676,607	111
9	Service costs	779,329	808,798	104
10	Amortization And Depreciation	281,896	297,557	106
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	0	0	0
13	Provisions	0	0	0
14	Other operating expenses	92,397	96,108	104
15	<b>Operating profit</b>	<b>462,914</b>	<b>539,715</b>	<b>117</b>