

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	3,419,742	3,458,394	101
1a	Revenues from domestic market	891,410	926,319	104
1b	Revenues from foreign markets	2,528,332	2,532,075	100
2	Cost of goods sold	2,192,701	2,017,349	92
3	<b>Gross Profit</b>	<b>1,227,041</b>	<b>1,441,045</b>	<b>117</b>
4	Administrative Costs	220,618	208,917	95
5	Sales and Marketing Cost	587,600	814,011	139
6	Provisions	0	0	0
7	Other operating revenues	112,559	197,920	176
8	Impairment and Other operating Costs	108,940	153,123	141
9	<b>Operating profit</b>	<b>422,442</b>	<b>462,914</b>	<b>110</b>
10	Total Financial Revenue	0	0	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	0	0	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	9,740	14,415	148
11a	Financial expenses from interests and exchange rate losses	9,740	14,415	148
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>412,702</b>	<b>448,499</b>	<b>109</b>
13	Net Profit from Discontinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>412,702</b>	<b>448,499</b>	<b>109</b>
15	Corporate tax	21,791	41,067	188
16	<b>Net profit</b>	<b>390,911</b>	<b>407,432</b>	<b>104</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>390,911</b>	<b>407,432</b>	<b>104</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>390,911</b>	<b>407,432</b>	<b>104</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	3,419,742	3,458,394	101
2	Other operating revenues	112,559	197,920	176
3	Changes in inventories of finished goods and work in progress	-78,457	176,780	0
4	Cost of trading goods sold	327,731	393,886	120
5	Cost of consumed materials and other supplies	1,054,341	979,037	93
6	Cost of materials, spare parts and other inventory sold	23,030	37,419	162
7	Services	178,992	197,954	111
8	Other Expenditures	415,831	608,262	146
9	Service costs	733,060	779,329	106
10	Amortization And Depreciation	245,433	281,896	115
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	0	0	0
13	Provisions	0	0	0
14	Other operating expenses	52,984	92,397	174
15	<b>Operating profit</b>	<b>422,442</b>	<b>462,914</b>	<b>110</b>