## **Income Statement**

In 000 MKD

		Previous Period		Curent Period		Indexes	
	Position	Year to date	Quarter	Year to date	Quarter	curent year / previous year	curent quarter / previous quarter
1	Sales revenues	3.743.177	1.315.539	4.188.603	1.405.990	112	107
1a	Revenues from domestic market	1.429.671	492.443	1.574.511	531.933	110	108
1b	Revenues from foreign markets	2.313.506	823.096	2.614.092	874.057	113	106
2	Cost of goods sold	1.858.302	630.856	2.095.179	735.961	113	117
3	Gross Profit	1.884.875	684.683	2.093.424	670.029	111	98
4	Other operating revenues	121.373	69.896	118.244	57.416	97	82
5	Other operating expenses	1.550.616	617.956	1.730.723	570.135	112	92
6	Operating profit	455.632	136.623	480.945	157.310	106	115
7	Financial revenues	49	0	225	0	459	0
8	Financial expenses	24.805	8.817	23.922	9.029	96	102
9	Profit from ordinary activities before taxation	430.876	127.806	457.248	148.281	106	116
10	Corporate tax	31.636	10.206	23.262	7.465	74	73
11	Net profit	399.240	117.600	433.986	140.816	109	120
12	Net profit minority shareholders	0	0	0	0	0	0
13	Net profit for the accounting period	399.240	117.600	433.986	140.816	109	120

## Analysis of the operating profit by nature of costs

		Previous Period		Curent Period		Indexes	
	Position	Year to date	Quarter	Year to date	Quarter	curent year / previous year	curent quarter / previous quarter
1	Sales revenues	3.743.177	1.315.539	4.188.603	1.405.990	112	107
2	Other operating revenues	121.373	69.896	118.244	57.416	97	82
3	Purchase value of sold gods and services	-198.684	-68.001	-241.732	-85.155	122	125
4	Changes in inventories of finished goods and work in progress	-7.879	-67.047	8.550	-64.654	-109	96
5	Cost of materials and services	-1.035.901	-306.657	-1.202.131	-387.946	116	127
6	Depreciation and amortisation	-193.203	-65.141	-213.421	-73.953	110	114
7	Labour costs	-542.849	-171.636	-556.996	-167.746	103	98
8	Provision for impaired trade receivables	-7.255	-1.684	-8.303	-1.742	114	103
9	Other costs and services	-1.100.718	-436.989	-1.467.526	-433.606	133	99
10	Other operating expenses	-322.429	-131.657	-144.343	-91.294	45	69
11	Operating profit	455.632	136.623	480.945	157.310	106	115