Income Statement

| | | In 000 MKD | | | |
|-----|---|-----------------|---------------|-----------------------------------|--|
| | Position | Previous Period | Curent Period | Indexes | |
| | | Year to date | Year to date | curent year / previous vear | |
| 1 | Sales revenues | 2.101.073 | 2.509.773 | 119 | |
| 1a | Revenues from domestic market | 675.898 | 708.987 | 105 | |
| 1b | Revenues from foreign markets | 1.425.175 | 1.800.786 | 126 | |
| 2 | Cost of goods sold | 1.288.013 | 1.563.042 | 121 | |
| 3 | Gross Profit | 813.060 | 946.731 | 116 | |
| 4 | Administrative Costs | 99.246 | 119.188 | 120 | |
| 5 | Sales and Marketing Cost | 394.804 | 434.346 | 110 | |
| 6 | Provisions | 0 | 0 | 0 | |
| 7 | Other operating revenues | 37.560 | 81.934 | 218 | |
| 8 | Impairement and Other operating Costs | 88.691 | 186.280 | 210 | |
| 9 | Operating profit | 267.879 | 288.851 | 108 | |
| 10 | Total Financial Revenue | 275 | 7 | 3 | |
| 10a | Financial revenues from investment, loans granted and interest and exchange rate gains | 275 | 7 | 3 | |
| 10b | Other Financial Revenue | 0 | 0 | 0 | |
| 10c | Income From Associated Companies | 0 | 0 | 0 | |
| 11 | Total Financial Expenses | 2.336 | 3.603 | 154 | |
| | Financial expenses from interests and exchange rate losses | 2.336 | 3.603 | 154 | |
| 11b | Other financial expenses | 0 | 0 | 0 | |
| 11c | Losses from Associates | 0 | 0 | 0 | |
| | Profit from ordinary activities | 265.818 | 285.255 | 107 | |
| 13 | Net Profit from Discountinued activities | 0 | 0 | 0 | |
| 14 | Profit from ordinary activities before taxation | 265.818 | 285.255 | 107 | |
| 15 | Corporate tax | 18.342 | 29.160 | 159 | |
| 16 | Net profit | 247.476 | 256.095 | 103 | |
| 17 | Net profit minority shareholders | 0 | 0 | 0 | |
| 18 | Net profit Majority shareholders | 247.476 | 256.095 | 103 | |
| 19 | Total other comprehensive income | 0 | 0 | 0 | |
| 20 | TOTAL COMPREHENSIVE INCOME | 247.476 | 256.095 | 103 | |

Analysis of the operating profit by nature of costs

| | Position | Previous Period | Curent Period | Indexes |
|----|---|-----------------|---------------|-----------------------------------|
| | | Year to date | Year to date | curent year / previous vear |
| 1 | Sales revenues | 2.101.073 | 2.509.773 | 119 |
| 2 | Other operating revenues | 37.560 | 81.934 | 218 |
| 3 | Changes in inventories of finished goods and work in progress | 31.709 | -97.723 | -308 |
| 4 | Cost of trading goods sold | 213.252 | 280.212 | 131 |
| 5 | Cost of consumed materials and other supplies | 684.308 | 706.834 | 103 |
| 6 | Cost of materials, spare parts and other inventory sold | 16.183 | 10.616 | 66 |
| 7 | Services | 125.810 | 145.667 | 116 |
| 8 | Other Expenditures | 284.882 | 319.031 | 112 |
| 9 | Service costs | 363.137 | 415.073 | 114 |
| 10 | Amortization And Depreciation | 154.892 | 172.137 | 111 |
| 11 | Impairment losses of Non-current assets | 0 | 0 | 0 |
| 12 | Impairment losses of current assets | 219 | 0 | 0 |
| 13 | Provisions | 0 | 0 | 0 |
| 14 | Other operating expenses | 59.780 | 155.563 | 260 |
| 15 | Operating profit | 267.879 | 288.851 | 108 |