Company's ID **4053575** 

## **Balance sheet**

In Ir					
Position	Previous Period	Current Period	Indexes		
ASSETS					
NON-CURRENT ASSETS	4.544.227	4.562.652	100		
Intagible assets	624.108	664.675	106		
Property, plant and equipment	3.770.236	3.722.552	99		
Investments in subsidiaries	99.643	100.414	101		
Investments in associates	0	0	0		
Investments available-for-sale	4.784	3.222	67		
Other tangible assets	0	0	0		
Other long-term receivables	29.729	56.062	189		
Deferred income tax assets	15.727	15.727	100		
CURRENT ASSETS	4.137.004	4.409.530	107		
Inventories	1.309.708	1.432.253	109		
Trade receivables	2.528.826	2.691.035	106		
Other receivables	141.710	152.120	107		
Short-term financial investments	94.104	23.600	25		
Cash and cash equivalents	62.656	110.522	176		
TOTAL ASSETS	8.681.231	8.972.182	103		
OFF-BALANCE-SHEET ASSETS	0	0	0		
EQUITY AND LIABILITIES					
EQUITY	7.102.573	7.106.305	100		
Shareholders Capital	2.204.221	2.205.348	100		
Reserves	1.901.731	1.900.086	100		
Retained earnings (loss)	2.996.621	3.000.871	100		
Minority interest	0	0	0		
LIABILITIES	1.578.658	1.865.877	118		
CURRENT LIABILITIES	1.381.908	1.676.869	121		
Trade liabilities and other short-term liabilities	992.770	1.217.318	123		
Short-term Borrowings	377.166	456.752	121		
Short-term provisions	0	0	0		
Deffered Tax Liabilities	11.972	2.799	23		
LONG TERM LIABILITIES	196.750	189.008	96		
Long-term Borrowings	168.888	168.919	100		
Trade payables and other long-term liabilities	20.090	20.089			
Long-term Provisions	7.772	0			
TOTAL CAPITAL AND RESERVES	8.681.231	8.972.182	103		
OFF-BALANCE-SHEET LIABILITIES	0	0			

# Company Alkaloid AD Skopje Reporting period 01.01-30.06.2013 Consolidated report no

#### Income statement

	Previous Period Current Period				Indexes	Indexes	
	Position	Year to date	Quarter	Year to date	Quarter	current year / previous year	current quarter / previous quarter
1	Sales revenues	2.775.117	1.425.218	2.917.090	1.526.902	105	107
1a	Revenues from domestic market	1.051.128	540.289	1.112.750	575.044	106	106
1b	Revenues from foreign markets	1.723.989	884.929	1.804.340	951.858	105	108
2	Cost of goods sold	1.372.526	691.507	1.486.922	776.144	108	112
3	Gross profit	1.402.591	733.711	1.430.168	750.758	102	102
4	Other operating revenues	77.509	60.357	43.031	18.365	56	30
5	Other operating expenses	1.163.083	652.286	1.149.935	622.784	99	95
6	Operating profit / loss	317.017	141.782	323.264	146.339	102	103
7	Financial revenues	221	201	19	17	9	8
8	Financial expenses	14.444	8.133	14.074	7.870	97	97
9	Profit / loss from ordinary activities before taxation	302.794	133.850	309.209	138.486	102	103
10	Corporate tax	11.842	5.622	15.854	8.390	134	149
11	Net profit / loss	290.952	128.228	293.355	130.096	101	101
12	Net profit minority shareholders	0	0	0	0	0	0
13	Net profit / loss for the accounting period	290.952	128.228	293.355	130.096	101	101

Analysis of the operating profit by nature of costs								
		Previous F	eriod Current Period Indexe		Previous Period Current Period		Indexes	Indexes
	Position	Year to date	Quarter	Year to date	Quarter	current year / previous year	current quarter / previous quarter	
1	Sales revenues	2.775.117	1.425.218	2.917.090	1.526.902	105	107	
2	Other operating revenues	77.509	60.357	43.031	18.365	56	30	
3	Purchase value of sold goods and services	-163.937	-79.936	-246.083	-135.156	150	169	
4	Changes in inventories of finished goods and work in progress	96.417	57.346	98.977	61.239	103	107	
5	Cost of materials and services	-816.197	-426.884	-844.802	-452.823	104	106	
6	Depreciation and amortisation	-159.967	-82.377	-161.263	-78.846	101	96	
7	Labour costs	-435.074	-231.017	-514.959	-299.978	118	130	
8	Provision for impaired trade receivables	-19.240	-18.645	-15.582	-8.194	81	44	
9	Other costs and services	-997.563	-541.237	-913.516	-467.068	92	86	
10	Other operating expenses	-40.048	-21.043	-39.629	-18.102	99	86	
11	Operating profit / loss	317.017	141.782	323.264	146.339	102	103	

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#### **CASH FLOW STATEMENT**

Position	Previous Period	Curent Period	In 000 MKD
			indexes
A. CASH FLOWS FROM OPERATING ACTIVITIES	202.485	<u>357.966</u>	<u>177</u>
Profit / loss for the period	290.952	293.355	101
Adjustments for:			
Depreciation of property, plant and equipment	159.967	161.263	101
Gain/Loss from impairment	0	0	0
Increse/Decrese in Inventories	-127.354	-122.546	0
Increse/Decrese in Receivables-customers	-255.279	-162.209	0
Increse/Decrese in advanse payments	-15.264	-16.657	0
Increse/Decrese in other short-term receivables	-38.651	12.147	0
Increse/Decrese in paid expenses for future periods	-4.349	-5.900	0
Increse/Decrease in payables	284.011	192.123	68
Increse/Decrese in received advanse payments	-47	10.061	0
Increse/Decrease in other short-term payables	6.750	36.578	542
Increse/Decrese in Deferred expenses	-67.540	-14.215	0
Interest paid/received	-14.914	-14.192	0
Dividends paid/received	0	0	0
Tax expense	-15.797	-11.842	0
Capital gains/losses from sale of property, plant and equipment	0	0	0
Capital gains/losses from sale of investments	0	0	0
Other cash receipts and payment from operating activities	0	0	0
B. CASH FLOWS FROM INVESTING ACTIVITIES	-219.147	-128.105	<u>o</u>
Cash payments to acquire property, plant and equipment, intangibles and other	-191.970	-180.946	0
Cash receipts from sales of property, plant and equipment, intangibles and other long-term assets;	0	0	0
Cash receipts from sales of equity or debt instruments of other entities and interests in joint ventures	326	308	94
Cash payments to acquire equity or debt instruments of other entities and interests in joint ventures	0	0	0
Cash advances and loans made to other parties (other than advances and loans made by a financial institution);	-39.800	-11.350	0
Cash receipts from the repayment of advances and loans made to other parties (other than advances and loans of a financial institution);	36.800	91.766	249
Interest paid/received	0	0	0
Dividends paid/received	40	20	50
Other cash receipts and payment from investing activities	-24.543	-27.903	0
C. CASH FLOWS FROM FINANCING ACTIVITIES	-4.168	-181.995	<u>0</u>
cash proceeds from issuing shares or other equity instruments;	0	0	0
cash repayments of amounts borrowed;	-759.080	-861.015	0
cash proceeds from issuing debentures, loans, notes, bonds, mortgages and other			
short or long-term borrowings;	1.030.458	940.533	91
Cash payments to acquire minor interests	0	0	0
Dividends paid	-275.323	-260.027	0
Repurchase / sale of own shares and stakes	0	0	0
Cash payments by a lessee for the reduction of the outstanding liability relating to a	-223	-1.486	C
finance lease.  Net increase in cash and cash equivalents			
	<u>-20.830</u>	<u>47.866</u>	<u>0</u>
Cash and cash equivalents at beginning of period	92.556	62.656	68
D. Cash and cash equivalents at end of period	<u>71.726</u>	<u>110.522</u>	<u>154</u>

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### Statement of changes in equity

	Attributable to equity holders of the parent				Minority		
Changes	Share capital	Share premium	Reserves	Retained profit (Loss)	Interes	Total equity	
Balance at January 1, previous year	2.206.391	493	1.901.080	2.670.470	0	6.778.434	
Shares issued	0	0	0	0	0	0	
Purchased treasury shares	-1.043	-1.620	0	0	0	-2.663	
Sold treasury shares	0	0	0	0	0	0	
Conversion of securities	0	0	0	0	0	0	
Profit (Loss) for the financial period	0	0	0	607.653	0	607.653	
Alocated profit for reservers	0	0	0	0	0	0	
Alocated profit for dividends and other rewards (premiums) to		_			_		
shareholders	0	0	0	-281.502	0	-281.502	
Alocated profit for rewards, premiums and other employee							
benefits	0	0	0	0	0	0	
Other reserves	0	0	0	0	0	0	
Revaluation of assets	0	0	0	0			
Fair value adjustments of the investments available-for-sale	0	0	651	0			
Realized capital gain from disposal of Investments available-for-			001		_	001	
sale	0	0	0	0	0	0	
Recorded losses from subsidiaries from previous years							
	0	0	0	0	0	0	
according to equity method	0	0	0	0	0	0	
Minority Interes	0	0	0	0			
Defered tax assets	0	0	0	0			
Recognised revunues and expenses, net	Ţ		Ţ				
Exchange rate gains/losses	0	0	0	0			
Other Increase/Decrease in Assets, net	0	0	0	0	0	0	
Balance at December 31, previous year	2.205.348	-1.127	1.901.731	2.996.621	0	7.102.573	
Shares issued	0	0	0	0	0	0	
Purchased treasury shares	0	0	0	0	0	0	
Sold treasury shares	0	0	0	0	0	0	
Conversion of securities	0	0	0	0	0	0	
Profit (Loss) for the financial period	0	0	0	293.355	0	293.355	
Alocated profit for reservers	0	0	0	0	0	0	
Alocated profit for dividends and other rewards (premiums) to							
shareholders	0	0	0	-289.105	0	-289.105	
Alocated profit for rewards, premiums and other employee							
benefits	0	0	0	0	0	0	
Other reserves	0	0	0	0	0	0	
Revaluation of assets	0	0	0	0			
Fair value adjustments of the investments available-for-sale	0	1.127	-1.645	0			
Realized capital gain from disposal of Investments available-for-		1.121	1.040			010	
sale	0	0	0	0	0	0	
Recorded losses from subsidiaries from previous years							
, , ,	0	0	0	0	0	0	
according to equity method Minority Interes	0	0	0	0	0	0	
	0	0	0	0			
Defered tax assets	0		_				
Recognised revunues and expenses, net		0	0	0			
Exchange rate gains/losses	0	0	0	0	_		
Other Increase/Decrease in Assets, net	0	0	0	0			
Balance at June 30, current year	2.205.348	0	1.900.086	3.000.871	0	7.106.305	