

## Income Statement

In 000 MKD

	Position	Previous Period	Current Period	Indexes
		Year to date	Year to date	current year / previous year
1	Sales revenues	9.449.288	10.988.914	116
1a	Revenues from domestic market	3.339.917	3.448.975	103
1b	Revenues from foreign markets	6.109.371	7.539.939	123
2	Cost of goods sold	5.179.611	6.058.568	117
3	<b>Gross Profit</b>	<b>4.269.677</b>	<b>4.930.346</b>	<b>115</b>
4	Administrative Costs	381.334	450.980	118
5	Sales and Marketing Cost	2.669.365	3.324.156	125
6	Provisions	0	0	0
7	Other operating revenues	236.733	796.943	337
8	Impairment and Other operating Costs	307.433	619.677	202
9	<b>Operating profit</b>	<b>1.148.278</b>	<b>1.332.476</b>	<b>116</b>
10	Total Financial Revenue	0	43	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	0	43	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	14.360	12.726	89
11a	Financial expenses from interests and exchange rate losses	14.360	12.726	89
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>1.133.918</b>	<b>1.319.793</b>	<b>116</b>
13	Net Profit from Discounted activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>1.133.918</b>	<b>1.319.793</b>	<b>116</b>
15	Corporate tax	144.688	179.529	124
16	<b>Net profit</b>	<b>989.230</b>	<b>1.140.264</b>	<b>115</b>
17	Net profit minority shareholders	28	0	0
18	<b>Net profit Majority shareholders</b>	<b>989.202</b>	<b>1.140.264</b>	<b>115</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>989.202</b>	<b>1.140.264</b>	<b>115</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Current Period	Indexes
		Year to date	Year to date	current year / previous year
1	Sales revenues	9.449.288	10.988.914	116
2	Other operating revenues	236.733	796.943	337
3	Changes in inventories of finished goods and work in progress	12.675	-98.565	-778
4	Cost of trading goods sold	1.635.918	1.592.567	97
5	Cost of consumed materials and other supplies	2.338.387	2.809.504	120
6	Cost of materials, spare parts and other inventory sold	57.689	90.409	157
7	Services	741.929	946.746	128
8	Other Expenditures	877.617	1.424.404	162
9	Service costs	2.084.562	2.342.213	112
10	Amortization And Depreciation	618.317	648.404	105
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	0	0	0
13	Provisions	0	0	0
14	Other operating expenses	195.999	500.569	255
15	<b>Operating profit</b>	<b>1.148.278</b>	<b>1.332.476</b>	<b>116</b>