

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	4,925,260	5,201,164	106
1a	Revenues from domestic market	1,345,469	1,669,279	124
1b	Revenues from foreign markets	3,579,791	3,531,885	99
2	Cost of goods sold	2,751,409	2,898,521	105
3	<b>Gross Profit</b>	<b>2,173,851</b>	<b>2,302,643</b>	<b>106</b>
4	Administrative Costs	220,618	208,917	95
5	Sales and Marketing Cost	1,293,793	1,533,984	119
6	Provisions	0	0	0
7	Other operating revenues	69,489	196,856	283
8	Impairment and Other operating Costs	169,139	176,442	104
9	<b>Operating profit</b>	<b>559,790</b>	<b>580,156</b>	<b>104</b>
10	Total Financial Revenue	1,901	545	29
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	1,901	545	29
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	13,402	18,313	137
11a	Financial expenses from interests and exchange rate losses	13,402	18,313	137
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>548,289</b>	<b>562,388</b>	<b>103</b>
13	Net Profit from Discounted activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>548,289</b>	<b>562,388</b>	<b>103</b>
15	Corporate tax	68,760	70,685	103
16	<b>Net profit</b>	<b>479,529</b>	<b>491,703</b>	<b>103</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>479,529</b>	<b>491,703</b>	<b>103</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>479,529</b>	<b>491,703</b>	<b>103</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	4,925,260	5,201,164	106
2	Other operating revenues	69,489	196,856	283
3	Changes in inventories of finished goods and work in progress	-11,876	63,837	0
4	Cost of trading goods sold	720,148	1,048,195	146
5	Cost of consumed materials and other supplies	1,162,737	1,085,764	93
6	Cost of materials, spare parts and other inventory sold	23,030	37,419	162
7	Services	290,446	308,512	106
8	Other Expenditures	760,354	743,980	98
9	Service costs	1,055,032	1,193,958	113
10	Amortization And Depreciation	298,154	348,158	117
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	0	0	0
13	Provisions	0	0	0
14	Other operating expenses	113,182	115,715	102
15	<b>Operating profit</b>	<b>559,790</b>	<b>580,156</b>	<b>104</b>