

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	4.346.596	4.925.260	113
1a	<i>Revenues from domestic market</i>	1.210.372	1.345.469	111
1b	<i>Revenues from foreign markets</i>	3.136.224	3.579.791	114
2	Cost of goods sold	2.497.243	2.751.409	110
3	<b>Gross Profit</b>	<b>1.849.353</b>	<b>2.173.851</b>	<b>118</b>
4	Administrative Costs	206.311	220.618	107
5	Sales and Marketing Cost	973.140	1.295.507	133
6	Provisions	0	0	0
7	Other operating revenues	98.591	69.489	70
8	Impairment and Other operating Costs	237.374	169.139	71
9	<b>Operating profit</b>	<b>531.119</b>	<b>558.076</b>	<b>105</b>
10	Total Financial Revenue	0	1.901	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	0	1.901	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	24.223	11.688	48
11a	Financial expenses from interests and exchange rate losses	24.223	11.688	48
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>506.896</b>	<b>548.289</b>	<b>108</b>
13	Net Profit from Discountinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>506.896</b>	<b>548.289</b>	<b>108</b>
15	Corporate tax	65.313	68.760	105
16	<b>Net profit</b>	<b>441.583</b>	<b>479.529</b>	<b>109</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>441.583</b>	<b>479.529</b>	<b>109</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>441.583</b>	<b>479.529</b>	<b>109</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	4.346.596	4.925.260	113
2	Other operating revenues	98.591	69.489	70
3	Changes in inventories of finished goods and work in progress	-45.694	-11.876	0
4	Cost of trading goods sold	617.627	720.148	117
5	Cost of consumed materials and other supplies	1.060.622	1.162.737	110
6	Cost of materials, spare parts and other inventory sold	17.623	23.030	131
7	Services	324.473	343.989	106
8	Other Expenditures	536.689	760.354	142
9	Service costs	892.993	1.055.032	118
10	Amortization And Depreciation	227.326	246.325	108
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	0	0	0
13	Provisions	0	0	0
14	Other operating expenses	191.021	113.182	59
15	<b>Operating profit</b>	<b>531.119</b>	<b>558.076</b>	<b>105</b>