

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	3.623.626	4.346.596	120
1a	Revenues from domestic market	1.180.139	1.210.372	103
1b	Revenues from foreign markets	2.443.487	3.136.224	128
2	Cost of goods sold	2.093.328	2.497.243	119
3	<b>Gross Profit</b>	<b>1.530.298</b>	<b>1.849.353</b>	<b>121</b>
4	Administrative Costs	146.597	206.311	141
5	Sales and Marketing Cost	843.847	973.140	115
6	Provisions	0	0	0
7	Other operating revenues	71.683	98.591	138
8	Impairment and Other operating Costs	188.439	237.374	126
9	<b>Operating profit</b>	<b>423.098</b>	<b>531.119</b>	<b>126</b>
10	Total Financial Revenue	395	0	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	395	0	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	4.163	24.223	582
11a	Financial expenses from interests and exchange rate losses	4.163	24.223	582
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>419.330</b>	<b>506.896</b>	<b>121</b>
13	Net Profit from Discountinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>419.330</b>	<b>506.896</b>	<b>121</b>
15	Corporate tax	57.877	65.313	113
16	<b>Net profit</b>	<b>361.453</b>	<b>441.583</b>	<b>122</b>
17	Net profit minority shareholders	0	0	0
18	<b>Net profit Majority shareholders</b>	<b>361.453</b>	<b>441.583</b>	<b>122</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>361.453</b>	<b>441.583</b>	<b>122</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	3.623.626	4.346.596	120
2	Other operating revenues	71.683	98.591	138
3	Changes in inventories of finished goods and work in progress	-52.495	-45.694	0
4	Cost of trading goods sold	523.949	617.627	118
5	Cost of consumed materials and other supplies	926.688	1.060.622	114
6	Cost of materials, spare parts and other inventory sold	27.380	17.623	64
7	Services	278.386	324.473	117
8	Other Expenditures	330.518	536.689	162
9	Service costs	772.412	892.993	116
10	Amortization And Depreciation	214.820	227.326	106
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	0	0	0
13	Provisions	0	0	0
14	Other operating expenses	145.563	191.021	131
15	<b>Operating profit</b>	<b>423.098</b>	<b>531.119</b>	<b>126</b>