

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	6.646.641	7.216.851	109
1a	Revenues from domestic market	2.585.504	2.686.530	104
1b	Revenues from foreign markets	4.061.137	4.530.321	112
2	Cost of goods sold	3.707.387	4.009.708	108
3	<b>Gross Profit</b>	<b>2.939.254</b>	<b>3.207.143</b>	<b>109</b>
4	Administrative Costs	256.076	258.242	101
5	Sales and Marketing Cost	1.973.947	2.075.285	105
6	Provisions	0	0	0
7	Other operating revenues	209.157	180.684	86
8	Impairment and Other operating Costs	274.170	381.174	139
9	<b>Operating profit</b>	<b>644.218</b>	<b>673.126</b>	<b>104</b>
10	Total Financial Revenue	12.743	1.095	9
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	12.743	1.095	9
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	12.531	11.566	92
11a	Financial expenses from interests and exchange rate losses	12.531	11.566	92
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>644.430</b>	<b>662.655</b>	<b>103</b>
13	Net Profit from Discountinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>644.430</b>	<b>662.655</b>	<b>103</b>
15	Corporate tax	90.462	75.230	83
16	<b>Net profit</b>	<b>553.968</b>	<b>587.425</b>	<b>106</b>
17	Net profit minority shareholders	28	32	114
18	<b>Net profit Majority shareholders</b>	<b>553.940</b>	<b>587.393</b>	<b>106</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>553.940</b>	<b>587.393</b>	<b>106</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	6.646.641	7.216.851	109
2	Other operating revenues	209.157	180.684	86
3	Changes in inventories of finished goods and work in progress	71.017	4.038	6
4	Cost of trading goods sold	1.148.223	1.194.577	104
5	Cost of consumed materials and other supplies	1.616.894	1.848.079	114
6	Cost of materials, spare parts and other inventory sold	34.128	34.128	100
7	Services	632.492	619.003	98
8	Other Expenditures	880.656	777.329	88
9	Service costs	1.371.881	1.508.098	110
10	Amortization And Depreciation	374.293	421.761	113
11	Impairment losses of Non-current assets	138	0	0
12	Impairment losses of current assets	0	3.104	0
13	Provisions	0	0	0
14	Other operating expenses	223.892	322.368	144
15	<b>Operating profit</b>	<b>644.218</b>	<b>673.126</b>	<b>104</b>