

## Income Statement

In 000 MKD

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	1.881.124	2.085.267	111
1a	Revenues from domestic market	847.973	806.947	95
1b	Revenues from foreign markets	1.033.151	1.278.320	124
2	Cost of goods sold	993.225	1.112.102	112
3	<b>Gross Profit</b>	<b>887.899</b>	<b>973.165</b>	<b>110</b>
4	Administrative Costs	68.088	77.778	114
5	Sales and Marketing Cost	527.717	617.428	117
6	Provisions	0	0	0
7	Other operating revenues	53.233	103.546	195
8	Impairment and Other operating Costs	132.520	151.547	114
9	<b>Operating profit</b>	<b>212.807</b>	<b>229.958</b>	<b>108</b>
10	Total Financial Revenue	0	17	0
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	0	17	0
10b	Other Financial Revenue	0	0	0
10c	Income From Associated Companies	0	0	0
11	Total Financial Expenses	7.073	4.538	64
11a	Financial expenses from interests and exchange rate losses	7.073	4.538	64
11b	Other financial expenses	0	0	0
11c	Losses from Associates	0	0	0
12	<b>Profit from ordinary activities</b>	<b>205.734</b>	<b>225.437</b>	<b>110</b>
13	Net Profit from Discountinued activities	0	0	0
14	<b>Profit from ordinary activities before taxation</b>	<b>205.734</b>	<b>225.437</b>	<b>110</b>
15	Corporate tax	14.717	26.255	178
16	<b>Net profit</b>	<b>191.017</b>	<b>199.182</b>	<b>104</b>
17	Net profit minority shareholders	5	4	80
18	<b>Net profit Majority shareholders</b>	<b>191.012</b>	<b>199.178</b>	<b>104</b>
19	Total other comprehensive income	0	0	0
20	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>191.012</b>	<b>199.178</b>	<b>104</b>

### Analysis of the operating profit by nature of costs

	Position	Previous Period	Curent Period	Indexes
		Year to date	Year to date	curent year / previous year
1	Sales revenues	1.881.124	2.085.267	111
2	Other operating revenues	53.233	103.546	195
3	Changes in inventories of finished goods and work in progress	38.179	3.148	8
4	Cost of trading goods sold	402.533	381.434	95
5	Cost of consumed materials and other supplies	428.998	436.500	102
6	Cost of materials, spare parts and other inventory sold	10.823	7.486	69
7	Services	181.729	175.780	97
8	Other Expenditures	181.134	352.321	195
9	Service costs	340.210	376.428	111
10	Amortization And Depreciation	91.065	94.283	104
11	Impairment losses of Non-current assets	5.448	846	16
12	Impairment losses of current assets	1.779	1.794	101
13	Provisions	0	0	0
14	Other operating expenses	116.010	135.131	116
15	<b>Operating profit</b>	<b>212.807</b>	<b>229.958</b>	<b>108</b>