Income Statement

| | | | | | | In 000 |) MKD | | | |
|---|---|-----------------|---------|---------------|---------|-----------------------------------|--|--|--|--|
| | | Previous Period | | Curent Period | | Indexes | | | | |
| | Position | Year to date | Quarter | Year to date | Quarter | curent year / previous year | curent quarter / previous quarter | | | |
| 1 | Sales revenues | 1.373.783 | 0 | 1.407.100 | 0 | 102 | 0 | | | |
| 1a | Revenues from domestic market | 517.421 | 0 | 577.621 | 0 | 112 | 0 | | | |
| 1b | Revenues from foreign markets | 856.362 | 0 | 829.479 | 0 | 97 | 0 | | | |
| 2 | Cost of goods sold | 697.603 | 0 | 719.950 | 0 | 103 | 0 | | | |
| 3 | Gross Profit | 676.180 | 0 | 687.150 | 0 | 102 | 0 | | | |
| 4 | Other operating revenues | 63.451 | 0 | 48.303 | 0 | 76 | 0 | | | |
| 5 | Other operating expenses | 553.541 | 0 | 540.028 | 0 | 98 | 0 | | | |
| 6 | Operating profit | 186.090 | 0 | 195.425 | 0 | 105 | 0 | | | |
| 7 | Financial revenues | 82 | 0 | 9 | 0 | 11 | 0 | | | |
| 8 | Financial expenses | 8.600 | 0 | 11.161 | 0 | 130 | 0 | | | |
| 9 | Profit from ordinary activities before taxation | 177.572 | 0 | 184.273 | 0 | 104 | 0 | | | |
| 10 | Corporate tax | 10.525 | 0 | 13.262 | 0 | 126 | 0 | | | |
| 11 | Net profit | 167.047 | 0 | 171.011 | 0 | 102 | 0 | | | |
| 12 | Net profit minority shareholders | 0 | 0 | 2 | 0 | 0 | 0 | | | |
| 13 | Net profit for the accounting period | 167.047 | 0 | 171.009 | 0 | 102 | 0 | | | |
| | | | | | | | | | | |
| Analysis of the operating profit by nature of costs | | | | | | | | | | |
| | | Previous Period | | Curent Period | | Indexes | | | | |

| | | Previous Period | | Curent Period | | Indexes | |
|----|--|-----------------|---------|---------------|---------|-----------------------------------|--|
| | Position | Year to date | Quarter | Year to date | Quarter | curent year / previous year | curent quarter / previous quarter |
| 1 | Sales revenues | 1.373.783 | 0 | 1.407.100 | 0 | 102 | 0 |
| 2 | Other operating revenues | 63.451 | 0 | 48.303 | 0 | 76 | 0 |
| 3 | Purchase value of sold gods and services | -143.524 | 0 | -165.999 | 0 | 116 | 0 |
| | Changes in inventories of finished goods and work in progress | 27.126 | 0 | -825 | 0 | -3 | 0 |
| 5 | Cost of materials and services | -356.507 | 0 | -366.863 | 0 | 103 | 0 |
| 6 | Depreciation and amortisation | -60.055 | 0 | -66.715 | 0 | 111 | 0 |
| 7 | Labour costs | -213.774 | 0 | -253.180 | 0 | 118 | 0 |
| 8 | Provision for impired trade receivables | -14.088 | 0 | -5.571 | 0 | 40 | 0 |
| 9 | Service costs | -351.324 | 0 | -309.944 | 0 | 88 | 0 |
| 10 | Other operating expenses | -138.998 | 0 | -90.881 | 0 | 65 | 0 |
| 11 | Operating profit | 186.090 | 0 | 195.425 | 0 | 105 | 0 |