Company's ID **4053575** 

# **Balance sheet**

Position	Previous Period	Current Period	Indexes		
ASSETS					
NON-CURRENT ASSETS	4.550.377	4.567.829	100		
Intagible assets	647.260	685.836	106		
Property, plant and equipment	3.851.987	3.801.321	99		
Investments in subsidiaries	0	0	0		
Investments in associates	0	0			
Investments available-for-sale	4.784	3.222	67		
Other tangible assets	0	0	0		
Other long-term receivables	30.618	61.722	202		
Deferred income tax assets	15.728	15.728	100		
CURRENT ASSETS	4.728.778	4.797.624	101		
Inventories	1.791.379	2.016.384	113		
Trade receivables	2.508.304	2.211.662	88		
Other receivables	243.506	275.951	113		
Short-term financial investments	0	0	0		
Cash and cash equivalents	185.589	293.627	158		
TOTAL ASSETS	9.279.155	9.365.453	101		
OFF-BALANCE-SHEET ASSETS	0	0	0		
EQUITY AND LIABILITIES					
EQUITY	7.242.108	7.228.210	100		
Shareholders Capital	2.204.221	2.205.348	100		
Reserves	2.129.345	2.081.313	98		
Retained earnings	2.907.337	2.940.351	101		
Minority interest	1.205	1.198	99		
LIABILITIES	2.037.047	2.137.243	105		
CURRENT LIABILITIES	1.800.204	1.885.649	105		
Trade liabilities and other short-term liabilities	1.222.977	1.283.534	105		
Short-term Borrowings	558.545	595.685	107		
Short-term provisions	0	0	0		
Deffered Tax Liabilities	18.682	6.430	34		
LONG TERM LIABILITIES	236.843	251.594	106		
Long-term Borrowings	208.342	231.446	111		
Trade payables and other long-term liabilities	20.670	20.089	97		
Long-term Provisions	7.831	59	1		
TOTAL CAPITAL AND RESERVES	9.279.155	9.365.453	101		
OFF-BALANCE-SHEET LIABILITIES	0	0			

#### 4053575

Company Alkaloid AD Skopje
Reporting period 01.01-30.06.2013
Consolidated report yes

#### **Income statement**

		Previous Period Current Period				Indexes	Indexes
	Position	Year to date	Quarter	Year to date	Quarter	current year / previous year	current quarter / previous quarter
1	Sales revenues	3.290.595	1.713.631	3.419.096	1.699.987	104	99
1a	Revenues from domestic market	1.378.705	720.670	1.529.999	750.025	111	104
1b	Revenues from foreign markets	1.911.890	992.961	1.889.097	949.962	99	96
2	Cost of goods sold	1.671.468	831.774	1.719.833	856.319	103	103
3	Gross profit	1.619.127	881.857	1.699.263	843.668	105	96
4	Other operating revenues	128.937	47.750	101.157	54.122	78	113
5	Other operating expenses	1.409.250	799.414	1.476.798	784.818	105	98
6	Operating profit / loss	338.814	130.193	323.622	112.972	96	87
7	Financial revenues	4.074	374	2.074	1.482	51	396
8	Financial expenses	24.010	14.299	21.531	11.664	90	82
9	Profit / loss from ordinary activities before taxation	318.878	116.268	304.165	102.790	95	88
10	Corporate tax	27.710	13.540	28.552	11.540	103	85
11	Net profit / loss	291.168	102.728	275.613	91.250	95	89
12	Net profit minority shareholders	25	25	7	4	28	16
13	Net profit / loss for the accounting period	291.143	102.703	275.606	91.246	95	89

Analysis of the operating profit by nature of costs							
		Previous Period		Current Period		Indexes	Indexes
	Position	Year to date	Quarter	Year to date	Quarter	current year / previous year	current quarter / previous quarter
1	Sales revenues	3.290.595	1.713.631	3.419.096	1.699.987	104	99
2	Other operating revenues	128.937	47.750	101.157	54.122	78	113
3	Purchase value of sold goods and services	-452.731	-242.841	-457.593	-216.524	101	89
4	Changes in inventories of finished goods and work in progress	54.959	79.995	20.137	15.359	37	19
5	Cost of materials and services	-899.914	-475.933	-966.882	-517.637	107	109
6	Depreciation and amortisation	-171.039	-87.878	-172.947	-84.645	101	96
7	Labour costs	-652.185	-342.698	-678.924	-358.262	104	105
8	Provision for impaired trade receivables	-21.814	-18.646	-15.582	-8.194	71	44
9	Other costs and services	-783.726	-444.212	-781.416	-391.718	100	88
10	Other operating expenses	-154.268	-98.975	-143.424	-79.516	93	80
11	Operating profit / loss	338.814	130.193	323.622	112.972	96	87

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#### **CASH FLOW STATEMENT**

Position	Previous Period	Curent Period	In 000 MKD
A. CASH FLOWS FROM OPERATING ACTIVITIES	<u>131.491</u>	<u>496.504</u>	<u>378</u>
Profit / loss for the period	291.143	275.606	95
Adjustments for:			
Depreciation of property, plant and equipment	171.039	172.947	101
Gain/Loss from impairment	0	0	0
Increse/Decrese in Inventories	-88.493	-225.005	0
Increse/Decrese in Receivables-customers	-146.094	296.642	0
Increse/Decrese in advanse payments	-37.984	-24.424	0
Increse/Decrese in other short-term receivables	15.132	-2.121	0
Increse/Decrese in paid expenses for future periods	-4.349	-5.900	0
Increse/Decrease in payables	32.455	42.732	132
Increse/Decrese in received advanse payments	-49	14.218	0
Increse/Decrease in other short-term payables	10.862	15.164	140
Increse/Decrese in Deferred expenses	-67.540	-14.215	0
Interest paid/received	-19.543	-21.430	0
Dividends paid/received	0	0	0
Tax expense	-25.088	-27.710	0
Capital gains/losses from sale of property, plant and equipment	0	0	0
Capital gains/losses from sale of investments	0	0	0
Other cash receipts and payment from operating activities	0	0	0
B. CASH FLOWS FROM INVESTING ACTIVITIES	-202.171	-186.543	
Cash payments to acquire property, plant and equipment, intangibles and other	-167.706	-157.098	<u>0</u>
Cash receipts from sales of property, plant and equipment, intangibles and other long-	-107.700	-137.096	0
term assets;  Cash receipts from sales of equity or debt instruments of other entities and interests in joint ventures	326	308	94
Cash payments to acquire equity or debt instruments of other entities and interests in joint ventures	0	0	0
Cash advances and loans made to other parties (other than advances and loans made by a financial institution);	0	0	0
Cash receipts from the repayment of advances and loans made to other parties (other than advances and loans of a financial institution);	0	0	0
Interest paid/received	0	0	0
Dividends paid/received	10		
Other cash receipts and payment from investing activities	-34.831	-29.773	50
C. CASH FLOWS FROM FINANCING ACTIVITIES			
cash proceeds from issuing shares or other equity instruments;	<u>83.737</u>	<u>-201.923</u>	<u>-241</u>
cash repayments of amounts borrowed;	0	0	0
cash proceeds from issuing debentures, loans, notes, bonds, mortgages and other	-1.006.691	-1.321.772	0
short or long-term borrowings;	1.365.974	1.381.362	101
Cash payments to acquire minor interests	0	0	0
Dividends paid	-275.323	-260.027	0
Repurchase / sale of own shares and stakes	0	0	0
Cash payments by a lessee for the reduction of the outstanding liability relating to a finance lease.	-223	-1.486	0
Net increase in cash and cash equivalents	13.057	108.038	<u>827</u>
Cash and cash equivalents at beginning of period	188.824	185.589	98
D. Cash and cash equivalents at end of period	201.881	293.627	<u>145</u>

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### Consolidated report yes

## Statement of changes in equity

Changes	Attributable to equity holders of the parent				Minority	Total equity	
-	Share capital	Share premium	Reserves	Retained profit (Loss)	Interes	. ,	
Balance at January 1, previous year	2.206.391	493	2.138.468	2.608.105	1.239	6.954.696	
Shares issued	0	0	0	0			
Purchased treasury shares	-1.043	-1.620	0	0	•	-2.663	
Sold treasury shares	0	0	0	0	•		
Conversion of securities	0	0	0	0	0	0	
Profit (Loss) for the financial period	0	0	0	583.763	-33		
Alocated profit for reservers	0	0	0	0	0	0	
Alocated profit for dividends and other rewards (premiums) to shareholders	0	0	0	-281.501	0	-281.501	
Investments available-for-sale financial assets	0	0	0	0	0	0	
Other reserves	0	0	0	0	•		
Revaluation of assets	0	0	0	0	•		
Fair value adjustments of the investments available-for-sale	0	0	651	0			
Realized capital gain from disposal of Investments available-for-		_	001	U		031	
sale	0	0	0	0	0	0	
Recorded losses from subsidiaries from previous years	0	0	0	0	0	0	
according to equity method	0		0	0	0	U	
Minority Interes	0	0	0	0	0	0	
Defered tax assets	0	0	0	0	0	0	
Recognised revunues and expenses, net	0	0	0	0	0	0	
Exchange rate gains/losses	0	0	-9.774	-3.030	-1	-12.805	
Other Increase/Decrease in Assets, net	0	0	0	0	0	0	
Balance at December 31, previous year	2.205.348	-1.127	2.129.345	2.907.337	1.205	7.242.108	
Shares issued	0	0	0	0	0	0	
Purchased treasury shares	0	0	0	0	0	0	
Sold treasury shares	0	0	0	0	0	0	
Conversion of securities	0	0	0	0	0	0	
Profit (Loss) for the financial period	0	0	0	275.613	-7	275.606	
Alocated profit for reservers	0	0	0	0	0	0	
Alocated profit for dividends and other rewards (premiums) to shareholders	0	0	0	-289.105	0	-289.105	
Alocated profit for rewards, premiums and other employee	0	0	0	0	0	0	
benefits Other reserves	0	0	0	0	0	0	
Revaluation of assets	0	0	0	0	•		
Fair value adjustments of the investments available-for-sale	0	1.127	-1.644	0			
Realized capital gain from disposal of Investments available-for-	0	0	0	0	0		
sale		ŭ			Ŭ	· ·	
Recorded losses from subsidiaries from previous years according to equity method	0	0	0	0	0	0	
Minority Interes	0	0	0	0	0	0	
Defered tax assets	0	0	0	0	•		
Recognised revunues and expenses, net	0	0	0	0			
Exchange rate gains/losses	0	0	-46.388	46.506	0		
Other Increase/Decrease in Assets, net	0	0	-40.388	40.500			
Balance at June 30, current year	2.205.348	0	2.081.313	2.940.351	1.198	7.228.210	