

KEY FINANCIAL INDICATORS

In 000 MKD	Amount 2021	Amount 2020	Index 21/20
Total revenues	13.196.695	12.553.883	105,12
Sales	12.794.180	12.132.328	105,46
Gross profit	5.765.075	5.433.835	106,10
Earnings before financial cost, taxes and depreciation (EBITDA)	2.302.590	2.077.935	110,81
Earnings before financial cost, taxes and depreciation (EBITDA margin) (in %)	18,0%	17,1%	105,08
Operating profit	1.479.152	1.346.216	109,87
Profit before income tax	1.459.924	1.328.399	109,90
Net profit	1.304.960	1.167.485	111,78
Total assets	15.878.621	15.014.534	105,76
Capital	11.662.585	10.908.136	106,92
Net cash flow	161.547	(22.340)	-
Additions to non-current assets	1.186.125	1.571.227	75,49
Number of employees	2.528	2.392	105,69
Sales per employee	5.061	5.072	99,78
Current ratio	2,12	2,03	103,19
Long term debt	5,8%	5,7%	101,81
ROE – return on equity	11,56	11,01	105,00
EPS – earnings per share (in denars)	928,5	828,6	112,05
Total number of shares	1.431.353	1.431.353	100,00
1 EUR/1 MKD (average)	61,6275	61,6742	99,92

SELECTED FINANCIAL INDICATORS

	Amount 2021	Amount 2020	(In 000 EUR) Index 21/20
Total revenues	214.136	203.552	105,20
Sales	207.605	196.716	105,54
EBITDA	37.363	33.692	110,90
EBIT – earnings before interest and taxes	24.001	21.828	109,96
Net profit	21.175	18.930	111,86
EPS – earnings per share	15,07	13,44	112,13